

**Risk & Compliance Solutions** | Webinar



The unpredictability of the future



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Don't let not knowing which emerging risks are around the corner take the blame.

## Risks are evolving

- Exploding diversity of risk combines with an increasingly volatile environment
- Vague, chaotic and constantly changing
- More complex impacting many factors or processes simultaneously
- More places for risk indicators to hide

**New** - recently introduced or unforeseen

**Evolving** - becoming more impactful in frequency or severity

**Well-known** – familiar or obvious risk/loss



## Concerning credit union loss patterns



Unfortunately, six- and seven-figure losses are impacting credit unions across the country

- Account takeovers
- Fraudulent checks clearing member accounts
- Fraudulent deposits/U.S. Treasury checks
- Interactive Teller Machine (ITM) fraud
- ATM jackpotting
- ATM smash 'n grabs

→ Many of these large losses are occurring within well-known risk areas and their frequency & severity can be significantly minimized with proper loss controls.

# On the radar



## While each credit union has its own unique risk footprint, these risks and trends should be on your radar

- Account takeovers
- Consumer protection
- Data privacy & protection
- Fraudulent checks/deposits
- Human error/social engineering
- Incident planning
- ITMs & ATMs
- Loan fraud
- Vendor incidents
- Workplace safety





Tier 1 risk with significant loss potential

## Account takeovers

Probability: Frequent

Severity: Critical

• Primary control: Secure form of 2-factor

authentication / Fraud monitoring



#### Account takeovers



- Members scammed out of their login credentials in SMiShing and Vishing campaigns
- Fraudsters typically target the "forgot password" feature – triggers a 2FA passcode to member who provides it to the fraudster
- In some cases, the fraudulent text messages contain a link to a spoofed site made to appear as the online banking login page – members enter login credentials plus 2FA passcodes
- Recent trend has the account takeovers and money mule accounts at the same credit union



- Don't allow members to use the "forgot password" feature with an unregistered device
- Deploy a more secure form of 2factor authentication, such as a token or push notifications
- Ensure transaction limits, including member-to-member transfers, are reasonable
- Temporarily disable payment type targeted by fraudsters
- Deploy a real-time fraud monitoring solution that leverages Al and machine learning
- Retain vendor to take down spoofed websites
- Member education





Tier 3 risk with losses anticipated

## Consumer protection



Severity: Critical

Primary control: Compliant processes



## Consumer protection



#### Reg E

- Some credit unions may not be willing to re-credit members in account takeover cases
- Proposed amendments to the EFTA (Protecting Consumers from Payment Scam Act)

#### **Fair Lending**

- The focus on Fair lending compliance has increased in recent years - as evidenced by CFPB and NCUA guidance.
- Regulatory agencies consider that;

Discretion = Risk



 Ensure appropriate staff receive training on Reg E

- Includes all aspects of lending including: marketing, pricing, underwriting, and loan servicing
- Governing regulations:
  - o ECOA
  - o FHA
  - o HMDA
  - o FCRA







Tier 3 risk with losses anticipated

# Data privacy & protection



Probability: Occasional

• **Severity:** Critical

Primary control: Compliance program

## Data privacy & protection



With the increased focus on consumer data rights, more litigation is quickly becoming a significant risk to credit unions resulting from consumers who claim they have suffered damage as a result of a cybersecurity attack

- Ransomware
- Business email compromise/ fraudulent instructions
- Scams against members



- Ensure that established governance policy and objectives are compatible with the strategic direction
- Confirm governance policies and objectives are communicated to all relevant parties
- Practice good security hygiene
- Take proactive measures to protect data
- Foster a culture of responsibility and security across the organizations







Tier 1 risk with significant loss potential

# Fraudulent checks/deposits



Probability: Frequent

Severity: Critical

Primary control: Employee training

#### Fraudulent checks/deposits



#### Fraudulent checks clearing member accounts

- Stolen mail problem fueled the increase in check fraud
- Fraudsters steal members' issued checks
- Fraudsters alter the checks (payee) or manufacture fraudulent checks using information from members' stolen checks

#### Fraudulent deposits

- Also fueled by stolen mail problem
- Fraudulent U.S. Treasury checks are a huge problem



- Pursue breach of presentment warranty claims against Fls that accept members' altered checks
- Ensure members report unauthorized checks within the specified time frame in account agreement
- Review large dollar checks presented for payment
- Be wary of large dollar Treasury checks presented by new members
- Place holds in accordance with Reg CC or deposit to savings account for a longer hold
- Verify security features; TCVS and verify payee





Tier 1 risk with significant loss potential

# Human error/social engineering

Probability: Frequent

Severity: Marginal

Primary control: Employee training

## Human error/social engineering



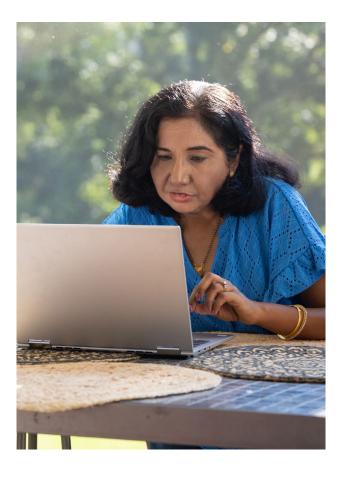
#### Types of social engineering

- Phishing
- Vishing
- SMiShing
- Impersonation fraud





- Require redundancies
- Anti-virus/Anti-malware software
- Multi-factor authentication
- Limit public information
- Safe-guarding tools
- Penetration and social engineering tests
- Employee and member education







Tier 2 risk with significant loss potential

## ITMs & ATMs

Probability: Probable

Severity: Critical

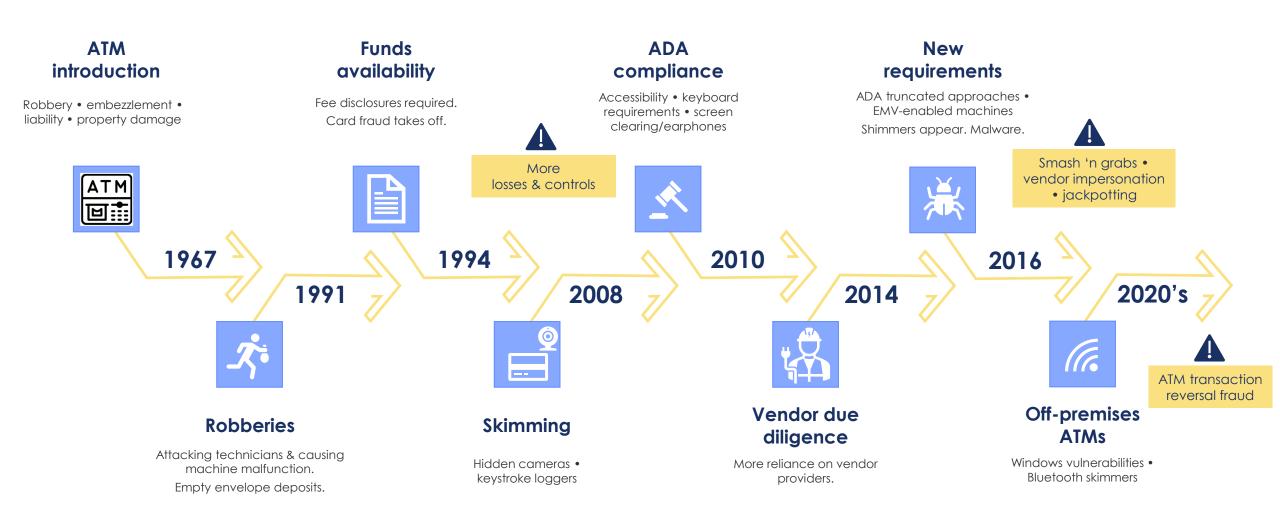
Primary control: Physical security/Prohibit

fallback transactions



#### An

#### EXAMPLE The evolution of ATM risk...





#### ITMs & ATMs



#### ITM fraud

Fraudsters are using the self-service feature to withdraw funds from member accounts – primarily using counterfeit debit cards. In some cases, deep insert skimmers were found on ITMs.

#### ATM jackpotting

Fraudsters infect ATMs with malware causing the machines to dispense currency

#### ATM smash 'n grabs

A resurgence in ATM burglaries where criminals use a blow torch or other forced entry to open the ATM's money chest or steal it altogether.



- Don't allow fallback transactions
- Don't allow access to line-of-credit loans using the ITM's self-service feature
- Reduce the currency stored in the machines
- Replace lock on ATM top hat and install alarm on top hat
- Install GPS trackers
- Install a security gate around machine
- Alarm with door, heat, seismic, audible alarm and strobe light
- Daily inspections and Increase camera coverage





Tier 2 risk with anticipating loss

## Loan fraud

Probability: Likely

Severity: Marginal

Primary control: Employee training



#### Loan fraud



#### Loan application fraud

- Identity Theft
- Synthetic ID Fraud
- Employment verification
- Loan Stacking

#### Collateral fraud

- Vehicle title fraud
- Solar lending



- Fraud detection service
- Verify the match of name, address, phone, SSN, tax ID, and date of birth against public/ private databases
- Use out of wallet questions KBA
- Out-of-band phone verification
- Geolocation/triangulation
- Vehicle title verification service
- Vendor due diligence







Tier 1 risk with significant loss potential

# Third-party vendors

Probability: Occasional

Severity: Critical

Primary control: Continuous vendor oversight



## Third- and Nth-party vendors



- Governing third-parties in the data supply chain is critical
- Supply chain attacks make it easier for bad actors to circumvent security controls
- A single compromise could impact hundreds of companies and customers
- 73% of total reported incidents since September 1, 2023 involved compromises with a third-party service provider (NCUA)



- Identify your vendors and their vendor/partners and be aware of what type of access they have to credit union and member data
- Understand their data security standard, practices, and controls
- Establish expectations and obligations within a written contract
- Know the vendors' policies on reporting data breaches and suspected incidents
- Ask them critical questions





#### Questions for critical vendors



- Who is responsible for cybersecurity within the vendor organization?
- Does the vendor outsource any IT or IT security functions to third-party service providers? If so, who, what do they do, and what type of access do they have?
- Have you identified any other third parties who have access to your network or data? How do you oversee their security initiatives?
- How does the vendor plan and train for a cybersecurity incident?
- How does the vendor continuously assess and remediate cyber vulnerabilities?
- What processes does the third party have in place to prevent the exfiltration of sensitive data?

- Does the third party have data recovery capability?
- Specifically, how does the third party protect customer information?
- What types of physical protection are in place to prevent unauthorized access to data or infrastructure assets?
- Does the third-party vendor have a disaster recovery plan that includes a cyber incident response plan?
- Has the third party experienced a significant cyber incident or been named in a related lawsuit?
- Describe the process to communicate security incidents affecting our organization's data.





Tier 3 risk with growing concern

## Workplace safety

Probability: Remote

Severity: Negligible

Primary control: Safety plan; employee training



### Workplace & employee safety



- Abusive members
- Active assailant incidents
- Common office risks
  - Slip, trip & falls
  - Lifting/handling
  - Ergonomics
- Disaster response
- Remote work environment
- Robbery



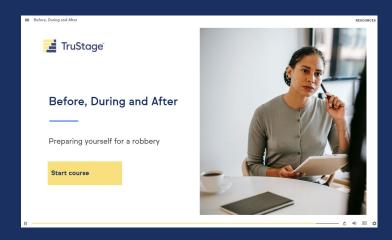
- Prioritizing violence prevention efforts is not only the right thing to do; it is also required under Section 5(a) (1) the General Duty Clause of the OSHA Act of 1970
- A work environment free from recognized hazards that are causing or are likely to cause death or serious physical harm
- Develop & maintain written safety program
- Employee safety orientation & ongoing workplace prep training
- Prevention through self-inspection
   everyone is a risk manager



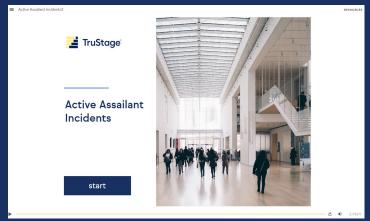
Proactively address your safety culture so your employees have the right safety mindset



# Employees: your first line of defense Interactive training modules







www.trustage.com/active-shooter



www.trustage.com/employee-safety

#### www.trustage.com/risk-training

No-cost • No User ID/Password • 20-30-minute learnings • Test your knowledge • Completion certificates





Tier 2 risk with growing loss concern

# Incident planning

Probability: Occasional

Severity: Marginal

Primary control: Plan testing & preparedness



### Incident planning



Assess the performance of your business resilience programs

Take steps to ensure that the structure and strategies are in place to anticipate and respond to the next event, no matter what it may be.

Emphasize speed and flexibility, so you are able to quickly adapt to rapid change



- Prioritize critical disrupters to core functions
   like the potential convergence of events
- Ensure current service levels can be maintained and determine maximum allowable downtimes
- Testing your plan can be a sure-fire way to find the gaps in your business resiliency plan prior to an interruption
- Include multiple level of employees





## Tabletop/scenario testing tips

- 1. Review supporting documents needed to test your incident plan
- 2. Identify your exercise planning team facilitator; participant; observer; and evaluator
- 3. Gain agreement regarding exercise concept (scope, type, mission, exercise priorities), exercise objectives, core capabilities, and timeline
- 4. Hold an initial planning meeting. Determine if you'll organize as a single group or use a multi-table format organized by functional area
- 5. Coordinate logistics and select the scenario
- Ensure all exercise elements are ready and Be sure to resolve any open planning issues
- 7. Make documents available for each participant
- 8. Conduct the exercise
- 9. Ensure the discussion is focused on the objectives and issues within the time allotted

The end goal is to produce an after-action report with recommendations for improving preparedness capabilities with timelines for implementation and assigned responsible parties.



#### Business resilience

#### Planning guide & checklist



Business challenges have provided organizations an opportunity to reclaim and reinvigorate business resilience planning, While there is no one correct way to perform resilience planning; it is important to continuously improve the plan by incorporating lessons learned.

Credit union leaders need to assess the performance of their business resilience programs and take steps to ensure that the structure and strategies are in place to anticipate and respond to the next event, no matter what it may be.

#### Plans must emphasize speed and flexibility, so you are able to quickly adapt to rapid change.

It is also essential that leadership and employees are given fact-based information and tested alternatives to enable real-lime decision making. This integrated, comprehensive approach will help build longterm operational resilience and prepare the credit union organization for any future disruption.

Clearly, there is a lot at risk without business resilience planning. It is critical to give everyone a reason to get involved and play their part in business resilience. It is to your advantage to adopt a long-term view of business operations and investments.

#### Critical building steps

Establish a core vision that is tailored to your credit union's specific business objectives, priorities, existing future state business models. Recognize and understand the vulnerabilities and potential business impact.

Focus must go beyond vision and theory; you need application. Operational resilience can be strengthened by identifying the potential events that could affect your business, grading risks according to the impact, and then implementing a strategy to miltigate and manage risks.

Finally, your employees are crucial to the resilience of the credit union. Providing people with the tools and skills required to adapt to change will contribute to improved resilience



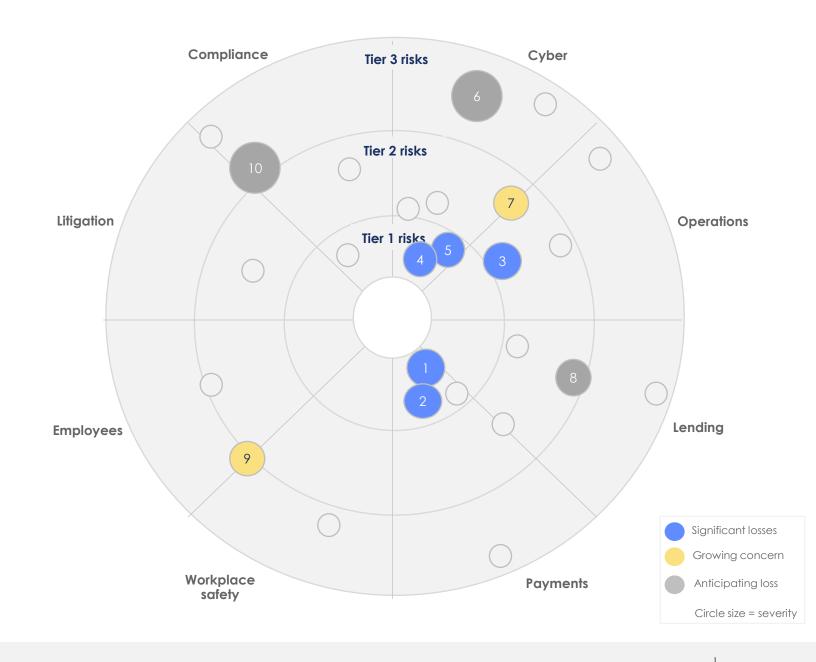
- Foster a resilient culture
- Develop resilient team members
- Revisit strategic objectives and business model
- Assess risk and identify potential disruptors
- Measure effectiveness through testing



# Plotting emerging risks

- 1. Account takeovers
- 2. Fraudulent checks/deposits
- 3. ITMs/ATMs
- 4. Human error/social engineering
- 5. Vendor incidents
- 6. Data privacy & protection
- 7. Incident planning
- 8. Loan fraud
- 9. Workplace safety
- 10. Consumer protection

\*Numbers indicate risk not rank





## Other emerging risks on the radar

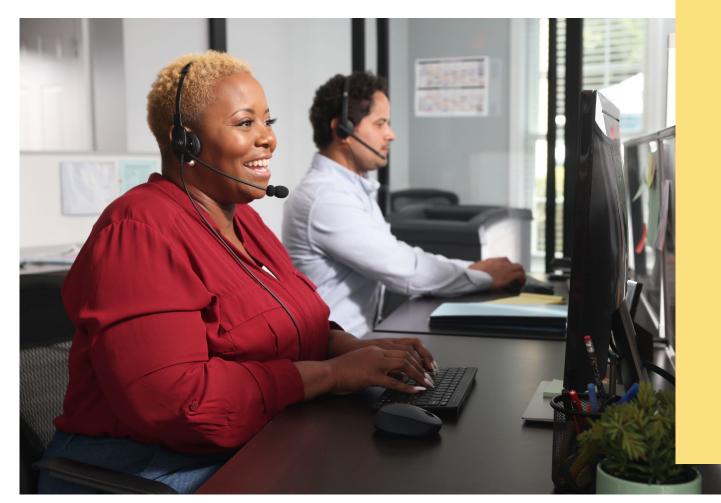


- New account fraud
- Wire fraud
- Member scams
- Fraudulent instruction; Business email compromise; vendor impersonation
- Ransomware
- Artificial intelligence & deepfakes
- Internal controls & employee fraud

- Climate change-related risks
- Solar lending
- Collections & defective repossession notices
- Overdraft/NSF fees litigation
- Employee retaliation; discrimination
- Employee recruiting & retention
- Real-time payments
- Social engineering & phishing

When risk management is effective, typically nothing bad happens. And, it is difficult to show the value of nothing. But if you're blindsided by a problem, your bottom-line and reputation usually takes the hit. Don't let not knowing which emerging risks are around the corner take the blame.





#### Contact us

800.637.2676

- riskconsultant@trustage.com
- Ask a risk manager interactive form
- Schedule a 1:1 risk consultation
- Report a risk or scam

#### Risk resources

#### **Business Protection Resource Center** www.trustage.com/bprc

- RISK Alerts warning | watch | awareness
- Loss prevention library
  - risk overviews, checklists & whitepapers
- Emerging risks outlook
- Live webinars, risk forums & office hours
- On-demand learning & interactive training modules

"Great information, excellent format. Presenters were engaging and knowledgeable in their respective fields."







raudulent deposits/U.S. Treasury checks time goes on. Risks related to business

Well-known risks are typically those that are

mpacting credit unions across the

Many of these losses and their severity

TruStage

**Emerging** risks outlook

Rethinking protection in an era of uncertainty

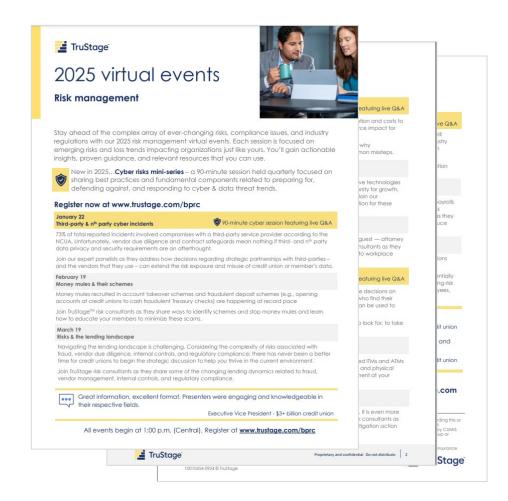




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#### 2025 Risk Management Virtual Event Schedule

Month	Day	Topic
January	22	Third-party & N <sup>th</sup> party cyber incidents
February	19	Money mules & their schemes
March	19	Lending landscape
April	23	Business continuity & incident planning
May	21	Disruptive technologies & risk trends
June	18	Employment practice risks
July	23	Cyber threats & fraud
August	20	ITMs & ATMs: a criminal's money chest
September	17	Transaction fraud & scams
October	22	Managing data privacy risks
November	19	Business services & the risks that come with them
December	10	Emerging risks outlook: 2026







# Thank you.

Contact <a href="mailto:riskconsultant@trustage.com">riskconsultant@trustage.com</a> 800.637.2676

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